Smart Mobility Session 17 November, 2023







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SMART MOBILITY

TO SUPPORT TERRITORIES

Audrey Lebas



CHALLENGES DEFINITION AND TRENDS ELECTRIFICATION, SHARING, CONNECTIVITY, AUTOMATION **INTERMODALITY & MULTIMODALITY** DEFINITION, DIGITAL INTEGRATION, PHYSICAL INTEGRATION **GOVERNANCE OF MOBILITY** CASE STUDIES LIEGE (CITY OF LIÈGE), BRUSSELS CAPITAL REGION (NGAGE) **CONCLUSION & TIPS**



CHALLENGES

DEFINITION AND TRENDS

ELECTRIFICATION, SHARING, CONNECTIVITY, AUTOMATION

INTERMODALITY & MULTIMODALITY

DEFINITION, DIGITAL INTEGRATION, PHYSICAL INTEGRATION

GOVERNANCE OF MOBILITY

CASE STUDIES

LIEGE (CITY OF LIÈGE), BRUSSELS CAPITAL REGION (NGAGE)

CONCLUSION & TIPS



MOBILITY : A CHANCE...









MOBILITY: A CHANCE





MOBILITY: A CHANCE







1/4

of green house gases come from the transport sector (people and goods)



following current policy (in Belgium)

-60% by 2050**

to respect the Paris agreement

* In comparison with 2015 levels ** in comparison with 1990 levels





€147 bi.

The extended mobility and transport industry in Belgium

E4,8 bi.

Total cost related to traffic jams



Work time lost annually by Belgians due to traffic jams

SOURCE: VBO, FEB, 2023









Ref: Statbel, Mobility tashboard





BARRIERS TO THE CHANGE OF MOBILITY BEHAVIOURS



Adapted from Grant-Muller, Hodgson & Harrison, 2020





De Vos, Singleton et Gärling, 2022

SMART MOBILITY



A new paradigm to overcome those barriers?



















Smart mobility is a broad concept which facilitates to achieve a sustainable development **by optimising transport services**, taking into account technological, societal, economic and environmental challenges (Zawieska & Pieriegud, 2018)

Smart Mobility brings together all the solutions aimed at **optimising the use of infrastructure, vehicles and equipment** to facilitate the mobility of people and goods (European Commission, 2011)



Alternative Venn diagrams of urban mobility Source: Lyons (2018).



















4 INNOVATION TRENDS IN SMART MOBILITY





4 INNOVATION TRENDS IN SMART MOBILITY



Use of modes of passenger or goods transport using vehicles powered exclusively or partially by an electric energy source (French Ministry of Culture, n.d)

- Cars
- Electric bikes (from city bikes, recumbent bikes, pedelecs to cargo bikes or carrier cycles)
- Electric and hybrid trucks
- Electric and hybrid buses
- Wheels: electric mopeds and motorcycles (two or three wheels), e-scooters, Segways, hoverboards, mobility scooters, one-wheelers
- Etc.







NOT A 21ST CENTURY INNOVATION

1834: first electric motor (Thomas Davenport)





1884-84: electric car (Thomas Parker) 50km/h max Early 1890s: 38% of all circulating vehicles Reduced noise, simplicity of use, and improved comfort.

1915 : the Autoped



Transformtransport



CARS IN BELGIUM







CARS IN BELGIUM



S Voitures électriques : le volume dérisoire des ventes aux particuliers

Par Benoît July

Le Soir, 17th November 2023

Less 2% of cars sold to individuals between January and September 2023 were electric (5.857/ 374.848 registered cars)

- Important role for company cars
- Price -- 4 % of those 2% (249 cars) are for a « cheap » model (as of 20.990 euros).
- > Relectance to electric mode (range anxiety, "nostalgia") \rightarrow see graph



- Car, public transports, trucks: No CO2 while driving
- Stimulates the use of soft and active mobility solutions (bikes, escooters) → modal transfer
- Social
 - Electricity cheaper than diesel and petrol
 - Lower cost of maintenance

- Not carbon neutral
 - car and battery production
 - electricity production
- Geopolitical implications
- Electric cars do not solve traffic issues
- Can only happen if infrastructure follows









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CHARGING INFRASTRUCTURE IN BELGIUM



October 2023: 13 388 (+ 2000 between March and August)

Statbel, mobility dashboard







4 INNOVATION TRENDS IN SMART MOBILITY






International Institute for Sustainable Developpement (n.d)

A car usually remains parked







If you are in traffic



You are traffic



PUBLIC TRANSPORTS





CARS



Ex. cambio

Ex. Blablacar

Ex. Uber



BIKE AND MICROMOBILITY











Public Transports

Carsharing (Autopartage) Ridesharing (covoiturage) Ride-hailling (e)Bikes (e)Scooters Motor scooters

Help to overcome the limits of public transports (timetables, zones, etc)

- Gives access to different modes without the costs of owning them (environmental, social and economic benefits)
- More efficient use of the public infrastructure



- Costly for public administration ...
- ... or heavily dependent on private sector
- Not coronaproof?
- Can be more expensive than owning a vehicule

* Deloitte, 2019 ** TEC 2019



THE CASE OF AUSTIN'S YELLOW BIKE PROJECT





HITCH HIKING BENCHES





Grafing (Bavaria, Germany) 13.800 inhab.



Grafinger Transition Town Initiative 4-8 volunteers (collab. municipality) External artistants Local workers for maintenance



800€ - wood bench
126€ - 9 directions panels
74€ - Sponsoring

50€ - Annual maintenance cost

Source: SmartRural21, n.d., ERLAU, n.d



4 INNOVATION TRENDS IN SMART MOBILITY





#3 CONNECTED MOBILITY

DATA USAGE PROCESS IN MOBILITY Adapted from Lebas, A. (2020)

COLLECTION

Data are generated through various channels (Big Data, sensors, Internet, etc.). These data are generated in real time.

CONNECTION

Datas are shared on the network, either from vehicle to vehicle (v2v), from vehicle to infrastructure (v2i)

USE

Infrastructures and vehicles instantly learn from the collected data and adapt towards greater efficiency, optimisation, fluidification, prédication and personnalisation



Bosch.com



#3 CONNECTED MOBILITY







Uber Q Where to? ₿ Now ✓ Hotel Granvia 0 Gran Via de les Corts Catalanes, 64... Plaça de Catalunya • > Barcelona Suggestions See All 30 Ride Travel Activity Services Account A Home

#3 CONNECTED MOBILITY



- Real time information (work construction, parkings, etc)
- Personnalisation
- Safety

More inclined to travel with shared transport?

- Data as the new gold?
 - Generation (volume)
 - Management (Who does what? Where?)
 - Safety & ethical issues
- Health impact?
- Energy dependency?
- Digital divide? What about rural areas?





4 INNOVATION TRENDS IN SMART MOBILITY





	Non autonomous vehicle				Autonomous vehicle	
Level of autonomy	0 None	1 Assistance	2 Partial Autonomy	3 Conditional technology	4 High Autonomy	5 Total Autonomy
	Nothing	Assist, accelerates, brakes or gives direction	Assist, can perform steering and power control features	Everything on short periods	Everything in a restricted environment Attendant present in bus and shuttles	Everything
Q A	Everything	Everything , with assistance	Everything, with more assistance	Nothing but ready to take back control	Nothing in a restricted environment	Nothing





Lebas, A. (2020) Guide Pratique 4: la mobilite de demain quels enjeux pour nos territoires ?



THE CASE OF WAYMO IN SAN FRANCISCO



https://www.youtube.com/shorts/400h0EqNvnM

Waymo, 2023







#4 AUTONOMOUS & CONNECTED MOBILITY

What factors contribute to your reservations regarding self driving vehicles?



■ Total N=1049 ■ Male N=443 ■ Female N=603

Neckerman, n.d.



#4 AUTONOMOUS & CONNECTED MOBILITY

Which of the following factors would enhance your confidence in the introduction of self driving vehicles in local areas?





Neckerman, n.d.





- Ensure greater security (adapt speed, distraction)
- Monitors the vehicule's health
- Adaptation to real time information (work construction, parkings, etc)

- Costs and political issues related to infrastructure adaptation
- Data
- Raises a number of debates (jobs, dilemmas, data, cyber attack)





CHALLENGES DEFINITION AND TRENDS ELECTRIFICATION, SHARING, CONNECTIVITY, AUTOMATION **INTERMODALITY & MULTIMODALITY DEFINITION, DIGITAL INTEGRATION, PHYSICAL INTEGRATION GOVERNANCE OF MOBILITY** CASE STUDIES LIEGE (CITY OF LIÈGE), BRUSSELS CAPITAL REGION (NGAGE)

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MULTIMODALITY & INTERMODALITY





INTEGRATION OF SERVICES



Physical integration



DIGITAL INTEGRATION OF SERVICES



E.g. platforms for centralising information, booking and/or payment (e.g. Google Maps, Mobility as a Service –> Floya)



Lebas (2020). Adapted from Kamargianna & Mathyas (2017)



INTEGRATION OF SERVICES



Physical integration



INTEGRATION OF SERVICES





PHYSICAL INTERGRATION: URBAN SPRAWL





Mustafa & Teller, 2020



PHYSICAL INTEGRATION: URBANISM



Copenhagenize Design Co, 2013

Lebas & Crutzen, 2020



PHYSICAL INTEGRATION: MOBILITY HUBS

A mobility hub is a place that connects at least 3 mobility modes to facilitate transfers among them. (CPDT, 2019; CEREMA, 2017)



Hub in Hamburg, Germany Shared-use mobility Center, n.d.

Transport function

Urban function

Services function



PHYSICAL INTEGRATION: MOBILITY HUBS



In a station or along a major public transport axis (ex. metro, tram)



In commercial or economic zones



In the center of a city or a village



Outside urban centers (ex. P+R)



At the intersection of major road infrastructures



MOBILITY HUBS IN BELGIUM



Mobility Dashboard, n.d.



PHYSICAL INTEGRATION OF SERVICES





MULTIMODALITY & INTERMODALITY

LESS MOBILITY FOR A BETTER MOBILITY





CHALLENGES DEFINITION AND TRENDS ELECTRIFICATION, SHARING, CONNECTIVITY, AUTOMATION **INTERMODALITY & MULTIMODALITY** DEFINITION, DIGITAL INTEGRATION, PHYSICAL INTEGRATION **GOVERNANCE OF MOBILITY**

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SMART MOBILITY

STAKEHOLDERS/GOVERNANCE



GOVERNMENT/PUBLIC

local, provincial, regional, federal, european

ACADEMIC

Universities, research institutes (public/private)

INDUSTRY

Mobility solutions providers, employers (SMEs and multinational) Union Wallonne des Entreprises (mobility cell), indirect ecosystem (energy providers, insurances, etc) **CITIZENS**

Individual citizens, civil society (e.g. NGOs)



SMART MOBILITY

STAKEHOLDERS/GOVERNANCE





GOVERNANCE

LEGAL COMPETENCES



- Development of • integrated transport networks for smooth, efficient, safe and free movement of people and goods
- Integration with ٠ other crosscutting policies (e.g. climate change, passenger rights and clean fuels)



PROVINCES / SUPRALOCAL

- Do not have legal powers in this area
- Support for the • municipalities as an intermediary power of proximitý
- Harmonious development and facilitate mutualisation and cooperation of larger scale projects. (e.g. carpooling, charging stations)



•

- **Driving licences** and road freight transport.
- Management of the train network
- .



WALLONIA

- Initiation and coordination of . transport and mobility policý (by road, rail, air and water)
- Development of the cycling network
- Management of the road ٠ and motorway network + traffic
 - **Electromechanical aspects** (lighting, traffic lights, etc.)
- Cleanliness •
- Etc.



LOCAL AUTHORITIES

- Influence on the implementation of mobility services
- Local awareness
- Support and • incentives (services,
 - premiums, etc.)
- Ownership of 90% of the roads in Wallonia.



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CONCLUSION & TIPS

CASE STUDY Mobility strategy in Liège

By Michel Duc, Ville de Liège

LA MOBILITÉ EN CITÉ ARDENTE POUR TOUTES ET TOUS !

Iomorrow's

1111111

Michel Duc - adviso for the Alcermar. for the ecological transition το il'y, coar in s in digital technology

eti

..**l**ı. Liège

Major mobility trends















Mobility, a major challenge and a lever for transforming cities







Vision FAST





High-level service transport



Metropolitan corridors zone 3. 50 à 60% 20 à 30% 10 à 15%

Municipal Mobility Plan



PCM

- \rightarrow 10-year strategic tool
- → Decision-making tool to improve accessibility and mobility, road safety and living environment





PCM: STOP principle and issues



56 Actions



Pedestrian mobility



Awareness



mobil

Police

vicité www.liege.be

Α

Gilles Foret profitait, ce mardi urbain, les autorités annon-matin, de cette semaine wal-cent avoir effectué un invenmarche lorsqu'on se déplace ses par ailleurs, une nouvelle lumière, durant le mois de no-

Ionne des sentiers pour rappe ler toute l'importance de la ruelles de la ville. En deux pha-de la marche seront mises en

Citizen involvement







Les Assises des Piétons

Objectif·s	Action proposée	Partie-s prenante-s	
• SECULAITÉ • BIEN VIURE ENSERNE • A géplacenents : Pieg. • ATTRACTIVITÉ (TOVAISTAUE) CONFORT · ENVIRONNEMENT.	 Plus de cartièle / Varbaksation / TiG Sautiblistion - d'ayanne Pairadion Quebli de l'oné negrenat (beuchaunking es tadione ("illepter out og) - and og) - in lavation plus régitieus de neuvres travanc papertés. Carlog ne plus e (es queble plus), et opérationnalistion (Ville de Lieg) Anoyans budgélaine a consaccen a Ja poblisatique . Ge néofmopries l'espace public : 	 Ville de Liega Police Clayens- Comitá de guertien Astaciations- Preskáknins obuste cudu obs marché polísie une l ode ciega SPW Eccles- Zutecommunates Gestionnaries impétie 	

International Walking Charter



CHARTE INTERNATIONALE DE LA MARCHE

Créer des collectivités saines, viables et efficaces, où les gens choisissent de marcher

Nous, soussignés, reconnaissons les bénéfices de la marche comme indicateur clé de la bonne santé, de l'efficacité, de l'insertion sociale et de la viabilité des collectivités, et reconnaissons les droits universels des personnes de marcher en toute sécurité et de profiter d'espaces publics de très bonne qualité partout et à tout moment.

Nous nous engageons à réduire les obstacles physiques, sociaux et institutionnels qui limitent la marche. Nous allons travailler avec d'autres personnes et organismes afin de contribuer à la création d'une culture où les gens choisissent de marcher, en élaborant un plan d'action qui comporte des engagements envers les principes suivants :

Une mobilité qui favorise l'insertion sociale
 Des espaces et des endroits bien conçus et bien gérés destinés aux personnes
 Intégration améliorée des réseaux
 Planification spatiale et d'utilisation du sol favorables
 Réduction des dangers de la route
 Moins de délits et de peur de délits
 Des autorités plus à l'écoute
 La culture de la marche

Date :

Signatures et noms des organisations :



Cycling mobility



2011 2012 2013 2014 2015 2016 2017 2018 2019 2021 2022





Awareness





Infrastructures







Secured parking









Public transport

Fréquentation annuelle des lignes de bus (nombre de montées)



2017 2018 2019 2020 2021

Les chiffres compilent le nombre de montées sur les 67 lignes de bus desservant partiellement ou compilétement la Ville de Liège (1 à 10, 12, 13, 17 à 31, 33, 50, 94, 14, 45, 55 de 38, 60, 61, 64 à 73, 75, 76, 76, 81 à 85, 88, 90, 94, 134, 138, 140, 158, 175, 240, 248, 377). Les années 2017 à 2019, montrent une belle évolution stoppée par la pandémie de COVID et la perte d'habitude de validation du titre de transport la montée ne s'effectual par la ravant sou le contrôté du chautifuori.

Source : TEC





En 2019, dernière année de référénce «pré-COVID», presque 18.000 voyageurs quotidiens sont comptabilisés à Liège Guillemins, classant la gare dans le top 10 des gares belges 152000 montées quotidiennes



En 2019, dernière année de référence «pré-COVID», plus de 152 000 montées par jour sont comptabilisées en moyenne sur les lignes circulant à Liège

Offre de trains par jour dans la liaison Guillemins / Carré / Saint-Lambert





60,6%



En 2022, 286 véhicules sur les 472 des dépôts de bus liégeois sont hybrides

+33%

En 2019, dernière année de référénce «pré-COVID», le nombre de montées le weekend a bondi de 33%. Il y a plus de montées le week-end qu'en semaine

Train, Tram, Busway



Shared mobility









Micromobility



3 operators 1000 scooters 250 electric-assist bicycles 3000 users/week





En 2022, les 1000 trottinettes présentes à Liège effectuent en moyenne pendant les beaux mois, 15 000 trajets individuels par semaine d'une distance moyenne de 2,4 km par trajet

	Liège	Paris	BXL capitale now	BXL capitale futur
Scooters	1000	15000	21000	8000
Area km ²	70	105	168	168
Scoot/km ²	14	143	125	48
Ratio / Lg	1	10	8,8	3,3

Dedicated parking space







Awareness





1 framework (Charter) and permanent dialogue

Shared cars



Station base

22 stations ~ 60 vehicles 5 new stations by the end of 2023 cars are reserved 12H/24H



Freefloating

80 vehicles - 1 van ~ 900 trip/weekTrip distance ~ 25km

Private motor vehicles

Taux de congestion (%)



En 2017 (dernière enquête disponible), 30% de travailleurs liégeois se déplacent autrement qu'en voiture pour se rendre au travail



12 % de victimes d'accidents de la route en moins



Entre 2017 et 2019, période de référence «pré-COVID», le nombre de victimes de la route a baissé de 12 %

35 km



En 2022, près de 35 km de voiries sont associées à des mesures qui dissuadent le transit des poids lourds



Nombre de véhicules / ménage



Road safety

Calming local districts by reducing speed and restricting through-traffic







Parking

Making parking policy clearer and more controllable







En 2021, près d'un paiement sur deux est réalisé via SMS ou appli mobile





En 2022, 3 P+R sont opérationnels à Liège et offrent près de 1800 places. Dès 2024, ils passeront à 5 pour plus de 3200 places

SHOP&DRIVE / KISS&RIDE





P=

Nombre de places "Riverains"



Protecting local residents

Preserving the quality of life in our neighbourhoods







Extension zone payante



COMPARATIF	Nombre d'hab.	Première	Deuxième	Troisième
ANVERS	530.000	GRATUIT	GRATUIT	
GAND	263.000	GRATUIT	250 €	
CHARLEROI	202.000	GRATUIT	100 €	
		30 € pour étudiants	GRATUIT en zone « blanche »	100 € en zone « blanche »
NAMUR	112.000	80 € (zone horo)		
		10 € (zone bleue)	150 €	
BRUXELLES	185.000	10 € (pas valable en zones rouge et orange)	50 € (pas valable en zones rouge et orange)	250 € (pas valable en zones rouge et orange)
LIEGE	197.000	GRATUIT	GRATUIT	GRATUIT
Attractiveness of the city

Directing motorists to the most suitable parking spaces / Ensuring accessibility for customers, medical professionals and artisans











<u>New forms of mobility and innovative mobility</u>







Low-carbon mobility



School mobility

Placer le monde scolaire au cœur de la mobilité actuelle et future 100.000 élèves au quotidien (40.000 dans le supérieur) qui se déplacent !



Internal mobility & urban logistics

Projet Soutenu par

Liège

Supporting businesses and public authorities *through more sustainable mobility*





ATELIERS COLLABORATIES

e comme suit 19h00 - 19h30 : Accueil
19h30 - 21h00 : Atelier d'idéation
21h00 : Fin des débats

Les places étant limitées, pourriez-yous confirmer votre participation

Liège mobicité Chère Madame, cher Monsieur, Chers Commerçants,

Une première rencontre avec les logisticiens, transporteurs, propriétaires d'espaces immobiliers s'est tenue le 19 avril 2022. En effet, **l'apport des** Grâce à vous, Liège propose la plus grande offre commerciale de Wallonie. professionnels du secteur logistique est primordial pour dégager, avec De ce point de vue. La Ville et les différents acteurs du commerce sont vous des pistes de salutions pouvant satisfaire tous les acteurs impliqués ontés à de nombreux défis en matière de logistique urbaine.

m

C'est la raison pour laquelle, Monsieur le Bourgmestre, Madame l'Échevin du En effet, le territoire liégeois accueille chaque jour en son sein un nombre Commerce et Monsieur l'Échevin de la Mobilité vous convient à un atelier tervenis, de contrarde legiore accesses entrejes por las entre antenimentes contrartes de resentida e contrarte de la contrarete de la contrarte de la contrar particules fines, bruit, congestion,

Afin de les réduire et de recenser la mobilité des marchandises au centr ville à moyen terme, la Ville de Liège a conflié au consortium formé p les sociétés NEOLIA / URBIKE / STEP ENTREPRENDRE la réalisati d'une étude de préfaisabilité.

- dans l'hypercentre (dont le secteur piétonnier) qui concentre les activités commerciales, de laisirs, du secteur de l'HORECA et,

· dans les rues dont la physionomie sera profondément modifiée et apaisé pràce à l'arrivée du tram.

Les praces erain contres, pournez-vous contrener votre participation individuelle à l'atélier en vous inscrivant soit par téléphone 0499/80.45.76 soit via l'adresse mail suivante : infoldneolia.be C'est la raison pour laquelle un périmètre prioritaire servant de cadre à l'étude L'est a l'adont pour la plante al primere promane servin de catre à tenue est étérité l'écher de Mesue) avec la valente d'écharrer des principes réglicables. L'attrier s'envisage en deux temps. M'histitar pas est étérité l'écharrer de Mesue) avec la valente d'écharrer des principes réglicables. L'actuélier s'envisage envoits à d'autre gautier la fit adapté des principes réglicables.



seront exploitées pour prioriser et enrichir les sujets qui vous seront soumé lors de l'atelier OR code suivant PS: Catelier se veut le plus interactif possible et lera essage de quelques outris numériques simples mais nécessitant. Cusage d'un smartphone ; n'héstez donc pas à vous munit du

direct et participati Nous vous priens de croire, Madame, Monsieur, chers commercants, e

vôtre pour l'eccasion.

La Ville de Liège





North-West Europe Climate Active

Neighbourhoods

Printemps du vélo

Mardi 21 Mars 2023





Mobility monitoring



Sensors,

Digital mapping

Dashboards

Studies







Mobility as a Service (MaaS)











Conclusion

MODALITY REQUIRES CROSS-FUNCTIONALITY



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CASE STUDY Mobility as a Service in the Brussels Capital Region

By Thomas de Bassompierre & Gregory Reuter, Ngage





WHO WE ARE, WHAT WE DO, HOW WE DO IT

Liège, 17/11/2023

ngageconsulting.com © | 2023

Who we are



THOMAS DE BASSOMPIERRE SENIOR MANAGER @ gage Consulting MAAS PROGRAM MANAGER @STIB



GREGORY REUTER SENIOR CONSULTANT @rgage Consulting MAAS CUSTOMER CARE SET-UP @STIB





WE TRANSFORM ORGANISATIONS, EMBRACING SOCIETAL TRANSITIONS





* This representation reflects a potential reading of the management consulting market. Reality is more nuanced and also country dependent.

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WE DESIGN AND EXECUTE **TRANSFORMATIONS**



EXPERIENCE Future-proofing customer and

employee experiences





PERFORMANCE

Optimizing and aligning processes, systems & governance

DIGITAL Leveraging the power of digital technology

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WE GUIDE THROUGH **SOCIETAL TRANSITIONS**







SUSTAINABILITY

Putting sustainability at the core

MOBILITY Unlocking a disruptive mobility **ENERGY** Joining the energy transition









Good to know

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Great Place To Work®

Certified

BELGIUM

Great Place To Work Certification recognizes employers who create an excellent employee experience, where the employees have a great level of trust in their leaders and a great level of pride in their jobs

Corporation

As a B Corp in the consulting world, we're counted among businesses that are leading a global movement for an inclusive, equitable and regenerative economy !



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Ν

"MAAS" – WHAT IS THAT?

MaaS application ?

Mobility as a Service (MaaS) is the integration of different forms of transport into a single (digital*) mobility service, accessible on demand and managed through a single channel.

MaaS offers the opportunity to reduce personal car ownership and move cities towards more user-centric, efficient, fuel-efficient and environmentally conscious mobility choices.

* MaaS must also be based on a highperformance physical mobility service.



MAAS APPLICATION ?



Т

MaaS Framework (Source: UITP)

MAAS IS NOT A DESTINATION... MARKET INSIGHT Sp^{*}Gemini 2022

Local authorities in the lead

As travellers discover quicker and cheaper alternatives to car travel, MaaS becomes a powerful public policy tool.

Local authorities, also data-rich with insights on public transport and traffic levels, develop MaaS platforms, and become the 'control tower' of MaaS.

They implement flexible mobility policies, for example with route recommendations that are adjusted according to the needs of the city, including promoting public transport.

Employee-centric mobility

Increasingly, governments require employers to reduce their carbon footprint. MaaS can be an answer.

The B2B model directly targets employers by providing them with closed platforms for journey management, backed by a mobility budget and dedicated payment cards.

MaaS players already specialising in this area include Skipr & Olympus in Belgium.

A varied ecosystem

A variety of MaaS models will coexist, across consumer, B2B and publicsector applications.

However, this requires a high level of platform interoperability and data standardisation.

Local authorities have a key role, by opening access to public-transport data for the entire mobility ecosystem, and by developing a MaaS back end, to which any operator can connect.

GOODMOVE



Regional mobility plan « Goodmove »



2 key objectives of Good Move*

Ø

Improve the environment & quality of life of the people in Brussels

*Regional Mobility Plan 2020-2030

レ

Support Brussels Capital Region's economic development

expect us to...



ADVANTAGES



Sustainable mobility improvement



Multimodal mobility **data** source



Improved quality of life



Possibility to part with (2nd) **private car**

CITY & INHABITANTS







Ecosystem with partners

Digital platform

Innovative business

model

MaaS OPERATOR



Expand into a **competitive multimodal** offering



Improve **customer experience** through simple digital offerings



Strengthen **customer relationship** through support & loyalty programs



Mobility **data** & customer **insights**

MOBILITY SERVICE PROVIDERS





STIB-MIVB HAVE A GREAT VISION & MISSION.

PLAN D'ENTREPRISE BIGGER ROLE

 $\bullet \bullet \bullet$

« TOGETHER LET'S MOVE THE BRUSSELS OF TOMORROW»

TIME 10KM IN BXL BY CAR

BRUSSELS REMAINS QUITE CONGESTED AND IN THE TOP 10 OF EUROPE: > 25MIN TO DO 10KM





Full ranking 2022

(excl. Russia, Ukraine, Turkey)

Brussels was 8th in 2021...



Mandate

Develop a multimodal platform enabling :

modal shift

improve the fluidity of means of transport



Central role thanks to its public transport network and its position in RBC transport; Opportunity to strengthen position as

mobility planner and organizer.

Ambition supported by the 3 MaaS roles

MaaS Provider (Floya)

Smoother mobility thanks to a "one-stop shop" platform for both B2C and B2B.

Optimization of the STIB's own network and direct management of its customers thanks to collected data.

Enhanced planning role (vs CIRB-BM datalake).

Mobility Service Provider (STIB)

Positioning the STIB through an MSP strategy in the ecosystem of MaaS providers. Offer a consistent user experience while maintaining customer relations. Positioning itself on new distribution channels while safeguarding its interests. STIB's legitimacy to support and develop the creation of a national MaaS backed by the 4 PTO's thanks to its experience and positioning. Avoiding the disintermediation of customer relations and related risks in the future thanks to this ecosystem.

Maas in « Business plan » STIB-MIVB

Our core "metro tram bus" public transport business model is different to the MaaS "integrator" & "provider" business models.

MaaS should be seen as a new business, adjacent to our core business.







OF B2B & B2C CLIENTS



WE OPERATE IN A COMPETITIVE ENVIRONMENT


IN 2022 & 2023, WE SET THE FOUNDATIONS

Pilot Name & Brand Marketing Strategy Launch of the new App Collaboration with Mobility Partners



PURPOSE - MISSION - VALUES - PROMISE



Original values:

- Simplicity
- Reliability & responsibility
- Innovative
- Convenient/helpful
- Personal

Original vision:

Smarter mobility in Brussels, for a hyper-efficient city and an enhanced quality of life

Be your trusted travel buddy for smooth mobility tailored to your needs, whilst building a better life in

THE FLOYA BRAND NAME: CONCEPTUAL BACKGROUND

FLOYO

- Idea: The origin is the Norwegian word »fløy« = wing (also simple past of »to fly«)
 - The wing presened a nice metaphor for freedom, independence and effortless movement
 - The smooth, harmonious sound hints at the efficient, seamless and nimble travel experience we want to provide and evokes the idea of »flow for you«
 - It also sounds like a first name, so works well as a personification of the »travel buddy«





PERSONAS

#1: Existing Customers





#3: Car drivers





- Ý- in-market experimentation / validation to further finetune & improve Value Propositions towards our different target groups

FLOYA: HOW DOES IT WORK?













INTEGRATION OF 10 PARTNERS IN 2023

Integration levels in Floya L1: Information L2: Reservation L3: Payment

Integrated Q (년) **6**9 Static & Real Time L1 Data + Access to network via EMV LÏJN Static & Real Time L3 Data + Ticket purchase B TEC- LI Static & Real Time Data

Public Partners

Private Partners Integrated



d



dott		
TIER	L3	Booking and riding with vehicles (payment)
POPP4		
Villo		
	L1	Booking of vehicles



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SOME FIGURES & FEEDBACKS (16/11/2023)





Onboarding process Absence of digital tickets Payment experience & payment means Routing options and preferences

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TIPS FOR THE SEMINAR

#1 Take into account the <u>territory's specifities</u>

#2... but don't pretend to know the territory better than local actors

#3 Get information from all the actors from the quadruple helix (public, private, research and civil society) to ensure a systemic approach

#4 Keep in mind that mobility is only the top of the iceberg



THANK YOU! **QUESTIONS?**

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https://www.elmoremote.com/elmo-s-teledriven-cars-started-operating-in-the-streets-ofhelsinki/

https://transformtransport.org/research/innovative-technologies/electric-mobility-towardszero-emissions/