Wanna make city work management as simple as playing Duplo

Capture geolocated information on the field
Distribute it to the right people
Follow and control its evolution
Intuitive and easy for everyone
PAINS IDENTIFICATION

Team processes information

Situation

Where ?
When ?
Who ?
How long ?

After a while...
What happens when information is badly managed?

- Distortion
- Bad support
- No oversight
- Misunderstanding
- But also, no check
- No much come back
CURRENT SOLUTIONS

No software

- Inefficient
- Loss of information
- Time consuming

Or

Software

- Used by specialized people only
- Missing conviviality
- Too complex
OUR SOLUTION

Intuitive
Efficient
Easy for all users at any level
Simpler
Time saver
Better performances for information management

Use it, any where, any time!
OUR HIGHLIGHTS

Simple and Fast  Geolocated  Cheaper  Result oriented
MARKET POSITIONING

High Cost

Low Cost

Simple

Complex

Geolocated

ThinkIT

DoIT

BulldozAIR

Archipad

iMiQ

3P

ARCHIREPORT

Geolocated
MARKET SIZE

Since the beginning in 2018

Existing customers potential

What we expect for 2018-19

Interest from
- 5 Municipalities
- 2 Enterprises
- 1 Architects office
- 1 Public agency
... establishing first offers

9

Municipalities:
- 281 in Wallonie-Bruxelles
- 103 in Luxembourg
- and much more in France

Enterprises and Offices:
More than 200

Public Agencies:
Tourism, Road, Agriculture,..
Many of these

640

100 customers on 2 years

Municipalities:
75 in 3 Countries
Enterprises and Offices: 22
Public Agencies: 3
OUR BUSINESS MODEL

Basic implementation
3,000 > 4,000€

Maintenance
± 200€/User/Year
What do we expect from FIT 4 START?

Coaching: improve our business model and our positioning
Networking: bring more market opportunities
Our Achievements

2017:
- December: Beta version

2018:
- February: Stand “Salon des Madataires” in Belgium
- March: Used by Municipality of Stoumont

2019:
- Today: Start of the incredible experience “FIT 4 START”
- April: Building the Start-Up
- May: First installation at the clients
- March: Establishment of the first offers

Interest of 14 municipalities, 3 societies, 1 public agency, 1 architect office in Luxembourg and the Belgian tourism minister
FOUNDERS TEAM

Fabrice Léonard  
Architect, Alderman of Lierneux municipality

Jean-Paul Kasprzyk  
Geomatician, PhD

Pierre Poncelet  
Land surveyor

Thomas Poncelet  
Land surveyor, Human resources manager

Thank you for your attention…